

Daily Market Report

18/08/2011 14:05

| Grain Delivered To Graincorp Sites | | | | | | | | | | | | |
|--|---------------------------|---------------------------|---|--------------|--------------|------------------|----------------------|--------------|--------------|---------------------------|-----------|----------|
| **2011 / 12 Harvest** (Best MG Bids, fixed grade bids available) | | | | | | | | | | | | |
| Wheat | 2010 - 11 | | | | | | | | | 2012 / 13 | | |
| | Newcastle (Upcountry Del) | Newcastle (Upcountry Del) | Goondiwindi West | Moree | Bellata | Narrabri | Gunnedah | Spring Ridge | Baradine | Newcastle (Upcountry Del) | | |
| APH2 | \$296.00 | \$299.00 | \$271.00 | \$258.40 | \$261.20 | \$264.20 | \$269.10 | \$270.00 | \$253.00 | POA | | |
| H2 | \$275.00 | \$284.00 | \$260.00 | \$243.40 | \$246.20 | \$249.20 | \$254.10 | \$255.00 | \$242.00 | POA | | |
| AUH2 | \$268.00 | \$271.00 | \$245.00 | \$223.25 | \$227.75 | \$231.50 | \$239.00 | \$241.75 | \$232.00 | POA | | |
| APW1 | \$250.00 | \$271.00 | \$250.00 | \$230.40 | \$233.20 | \$236.20 | \$241.10 | \$242.00 | \$232.00 | POA | | |
| ASW1 | \$236.00 | \$251.00 | \$225.00 | \$205.40 | \$208.20 | \$211.50 | \$219.00 | \$221.75 | \$212.00 | POA | | |
| AGP1 | \$225.00 | \$236.00 | \$210.00 | \$195.40 | \$198.20 | \$201.20 | \$206.10 | \$207.00 | \$192.00 | POA | | |
| HPS1 | \$246.00 | \$246.00 | \$214.00 | \$198.25 | \$202.75 | \$206.50 | \$214.00 | \$216.75 | \$207.00 | POA | | |
| FED1 | \$218.00 | \$221.00 | \$186.20 | \$180.40 | \$183.20 | \$186.20 | \$191.10 | \$192.00 | \$174.80 | POA | | |
| SFE1 | POA | \$333.00 | | | | | | | | | | |
| APW Move Today | \$0.00 | -\$5.00 | ***Contracting From ALL Upcountry Sites*** Call to confirm Multi-Grade Values *** | | | | | | | | | |
| Durum | 2010 - 11 | | | | | | | | | 2012 / 13 | | |
| | Newcastle (Upcountry Del) | Newcastle (Upcountry Del) | Moree | Bellata | Emerald Hill | Curlewis | Spring Ridge | Tamarang | Willow Tree | Newcastle (Upcountry Del) | | |
| DR1 | \$360.00 | \$364.00 | \$323.40 | \$326.20 | \$333.73 | \$334.30 | \$335.00 | \$334.20 | \$337.00 | POA | | |
| DR2 | \$340.00 | \$344.00 | \$303.40 | \$306.20 | \$313.73 | \$314.30 | \$315.00 | \$314.20 | \$317.00 | POA | | |
| DR3 | POA | \$299.00 | \$258.40 | \$261.20 | \$268.73 | \$269.30 | \$270.00 | \$269.20 | \$272.00 | POA | | |
| Barley | 2010 - 11 | | | | | | | | | 2012 / 13 | | |
| | Newcastle (Upcountry Del) | Newcastle (Upcountry Del) | Goondiwindi West | Moree | Narrabri | Boggabri | Gunnedah | Caroona | Quirindi | Newcastle (Upcountry Del) | | |
| GA1 | \$213.00 | \$286.00 | \$251.00 | \$238.25 | \$246.50 | \$251.00 | \$254.00 | \$258.25 | \$260.75 | POA | | |
| F1 | \$235.00 | \$242.00 | \$211.00 | \$194.25 | \$193.50 | \$198.00 | \$201.00 | \$205.25 | \$207.75 | POA | | |
| Canola | 2010 - 11 | | | | | | | | | 2012 / 13 | | |
| | Newcastle (Upcountry Del) | Newcastle (Upcountry Del) | Moree | Premier | Ulamambri | Tamarang | Quirindi | Willow Tree | Neilrex | Newcastle (Upcountry Del) | | |
| Track | \$540.00 | \$569.00 | \$521.25 | \$537.00 | \$533.75 | \$538.75 | \$543.75 | \$545.25 | \$537.50 | POA | | |
| -\$1.00 | 2011 Harvest Sorghum | | | | Newcastle | \$234.00 | 2012 Harvest Sorghum | | | | Newcastle | \$246.00 |
| Sorghum | Goondiwindi West | Moree | Gunnedah | Spring Ridge | Willow Tree | Goondiwindi West | Moree | Gunnedah | Spring Ridge | Willow Tree | | |
| Track | \$199.00 | \$186.25 | \$202.00 | \$204.75 | \$210.25 | \$211.00 | \$198.25 | \$214.00 | \$216.75 | \$222.25 | | |
| Brisbane Track | 2010 / 11 | 2011 / 12 | APH2 | H2 | AUH2 | APW1 | ASW 1 | AGP1 | SOR1 | GA1 | F1 | |
| | \$330.00 | \$306.00 | \$261.00 | \$295.00 | \$250.00 | \$280.00 | \$250.00 | \$260.00 | \$250.00 | \$234.00 | \$0.00 | \$234.00 |
| | \$306.00 | \$295.00 | \$280.00 | \$285.00 | \$260.00 | \$245.00 | \$246.00 | \$286.00 | \$234.00 | | | |

| Cotton | Delivered Ginyard | 2011 = | 2012 = | 2013 = |
|--------|-------------------|--------|--------|--------|
| | | \$500 | \$485 | \$460 |

| OLD CROP: Ex Farm Estimates | | | | | **NEW CROP: Ex Farm Estimates** | | | | | |
|-----------------------------|---------------------|-------|-----|------|---------------------------------|-------|--------|----------|------------|-----------|
| Location | 2010 - 11 Harvested | | | | 2011 - 12 Harvest | | | | | |
| | Sorghum 10 | SFW1 | F1 | Mono | SFW1 | F1 | Canola | Chickpea | Sorghum 11 | Mung Bean |
| Baradine | \$187 | \$190 | POA | POA | POA | \$181 | \$509 | \$460 | POA | \$785 |
| Bellata | \$201 | \$210 | POA | POA | POA | \$189 | \$523 | \$470 | POA | \$820 |
| Boomi | \$204 | \$227 | POA | POA | POA | \$189 | \$499 | \$480 | POA | \$825 |
| Coonamble | \$177 | \$190 | POA | POA | POA | \$176 | \$499 | \$463 | POA | \$785 |
| Garah | \$192 | \$215 | POA | POA | POA | \$189 | \$504 | \$475 | POA | \$825 |
| Gunnedah | \$207 | \$210 | POA | POA | POA | \$201 | \$529 | \$465 | POA | \$805 |
| Moree | \$190 | \$212 | POA | POA | POA | \$194 | \$512 | \$470 | POA | \$825 |
| Mullaley | \$205 | \$205 | POA | POA | POA | \$194 | \$527 | \$465 | POA | \$805 |
| Narrabri | \$202 | \$210 | POA | POA | POA | \$189 | \$524 | \$473 | POA | \$818 |
| Premier | \$205 | \$205 | POA | POA | POA | \$196 | \$529 | \$455 | POA | \$795 |
| Spring Ridge | \$207 | \$209 | POA | POA | POA | \$199 | \$529 | \$460 | POA | \$800 |
| Walgett | \$177 | \$195 | POA | POA | POA | \$174 | \$499 | \$465 | POA | \$790 |
| Willow Tree | \$209 | \$209 | POA | POA | POA | \$200 | \$531 | \$458 | POA | \$790 |

| OLD CROP: Delivered End User Bids | | | | | **NEW CROP: Delivered End User Bids** | | | | | |
|-----------------------------------|---------------------|-------|-----|-------|---------------------------------------|-------|--------|----------|------------|-----------|
| Location | 2010 - 11 Harvested | | | | 2011 - 12 Harvest | | | | | |
| | Sorghum 10 | SFW1 | F1 | Mono | SFW1 | F1 | Canola | Chickpea | Sorghum 11 | Mung Bean |
| Brisbane | \$247 | \$270 | POA | POA | POA | POA | POA | POA | POA | POA |
| Downs | \$230 | \$245 | POA | POA | POA | \$229 | POA | \$520 | POA | \$850 |
| Border | POA | POA | POA | POA | POA | POA | POA | POA | POA | \$850 |
| New England | POA | \$245 | POA | POA | POA | \$229 | POA | POA | POA | POA |
| Narrabri | \$191 | POA | POA | POA | POA | POA | POA | \$490 | POA | POA |
| Tamworth / LPP | POA | \$225 | POA | \$545 | POA | \$216 | POA | POA | POA | POA |
| Dubbo | POA | POA | POA | POA | POA | POA | POA | POA | POA | POA |
| Newcastle | \$247 | POA | POA | \$587 | POA | POA | \$569 | POA | POA | POA |

Mung Bean Bid is Based Of No1 Processing Grade Clean Seed Basis

| Morning Comments | Afternoon Comments |
|--|--|
| <p>There is still a bit of bullish news in the US corn belt but Chicago had a down night as the funds took some profit. Illinois is one of the largest corn producing states in the US, crop tour specialist have estimated yields as low as 148bu/ac (9.29t/ha) compared to last years 173bu/ac (10.86t/ha) this is a significant reduction given the acres we are talking about. The markets failure to respond to these estimates could mean two things, the market couldn't care less about "real" news because it is so distorted by the funds or there is a real chance that these type of numbers have already been factored into the price, the truth is probably somewhere between the two. Wheat continues to run its own race with Minneapolis leading the way once again. Chicago was up a poultry 6c/bu (\$2.00/t) on the December 11 contract while the prime spring wheat exchange at Minneapolis was up over 20c/bu on the nearby and 11c (\$3.85) in the Dec 11 contract. The spread between Chicago and MGEX is now out over 146c/bu (\$51.00/t), compared to \$58 from ASW to APH on the local multigrade market or \$33 from APW to APH. Some more interesting data out of the states overnight with prevent plant claim numbers announced, seems there could be another half a million acres of US wheat acres to be taken out of the equation, I think the trade has already factored this in but it will be interesting to see what numbers the USDA come up with in next month WASDE. EU grains were pretty flat with Paris rapeseed up a couple of Euros, ICE canola was up a comparable C\$3.60/t, soybean futures at Chicago lead the way up around 16c/bu to close Jan12 at 1377c/bu (\$482/t). Look for another sideways day with those looking for grain the strongest bidders, shame they are so few between.</p> | <p>Another steady day as currency continues to creep higher and good rain across a large section of NSW keeps the market subdued. Old crop wheat is still hard to pick, unless you are a firm seller you generally do not discover the true value of wheat, public bids are often \$10 - \$15 lower than where some business is being conducted off the track. Delivered wheat bids are slowly creeping higher but the premium prices continue to be to our north and not in the Newcastle or Tamworth zone where we would all like it to be. Track sorghum is steady at \$235 less rail this afternoon while the delivered market although bid firmly at the mid \$240's into Newcastle moisture issues may limit the volume into this home. New crop wheat is back a little, more so to do with the rainfall here than anything else, FX and futures would have suggested a flat to slightly firm market was in order today. The only real contract worth a look at the moment is new crop track sorghum. There is still a lot of volatility in the corn market but with most currency analyst tipping our dollar more likely to hit \$1.10 before it hits 90c than you can help but think that some form of a hedge would be in order. Track sorghum is bid at \$246 less rail today, new season site deductions will apply but using the current numbers this would see sorghum close to \$217 delivered G'corp Spring Ridge, probably close to \$200+ farm for some producers, it's got to be worth a look for those unable to store what they need to on farm.</p> |

The information contained herein is accurate to the best of my knowledge and belief. The report and any views expressed herein are provided for information purposes only and should not be construed in any way as an inducement to buy or sell any commodity, product or service. The writer does not accept any legal liability for any loss or damage caused by trading commodities in reliance upon this information. Prices are indicative and may change without notice. Tonnage limits may apply to specific commodities or grades.